

**iaelyon INTERNATIONAL WEEK 2018 - 12<sup>th</sup> Edition**  
**January 8-9-10 (Period 1) - January 11-12-13 (Period 2)**  
 68 international participants, 29 countries represented,  
 91 seminars offered, 10 Business fields covered.  
**LIST OF SEMINARS**

*Please note that the flags represent the nationality of the participants  
 Pour information, les drapeaux représentent la nationalité des intervenants.  
 The seminars are taught either in English or in Spanish as indicated by their title  
 La langue utilisée dans le séminaire est l'anglais ou l'espagnol comme l'indique l'intitulé de celui-ci.*

## CORPORATE SOCIAL RESPONSIBILITY



**Gary BUTTRISS** - Australian National University (*Australia*)  
**Sustainable Enterprise** (Period 1&2)



**Monica CHAVEZ** - ESAN University (*Peru*)  
**Corrupción y Ética en los Negocios** (Period 1&2)



**Canan MADRAN** - Dokuz Eylül University (*Turkey*)  
**Sustainability Marketing** (Period 2)



**Lorella PIGNET-FALL** - iaelyon School of Management (*France*)  
**Corporate Social Responsibility and Diversity Management** (Period 2)



**Carlos ROMERO USCANGA** - Tecnológico de Monterrey (*Mexico*)  
**Sustainable Development** (Period 2)



**Eddy SOUFFRANT** – University North Carolina at Charlotte (*USA*)  
**Business Ethical Culture** (Period 1)

## ENTREPRENEURSHIP

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**Olli KUIVALAINEN** - Lappeenranta University of Technology (*Finland*)  
**Internationalization of SMEs and International Entrepreneurship**  
(Period 2)

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**Renato PEREIRA** - ISCTE Business School (*Portugal*)  
**Business Modelling and Planning** (Period 2)

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**Alejandro ZUNIGA FONSECA** - Universidad Iberoamericana León  
(*Mexico*)  
**Lego Serious Play : How to Encourage Entrepreneurial Profile**  
**Through Complex Thinking** (Period 1&2)

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## FINANCE

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**Elias BOUKRAMI** - Regent's College (*United Kingdom*)  
**Introduction to Financial Markets** (Period 1)

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**Richard BUTTIMER** - University of North Carolina at Charlotte (*USA*)  
**International Real Estate Analysis and Investment** (Period 2)

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**Radek CAJKA** - University of Economics, Prague (*Czech Republic*)  
**International Financial Management** (Period 2)

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**Federico DE CRISTO** - Universidad Austral (*Argentina*)  
**Restricciones de Política Económica en Mercados Emergentes:**  
**Argentina** (Period 1)  
**Introducción a Herramientas de Análisis de Renta Fija Aplicadas a**  
**Argentina** (Period 2)

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**Jorge GUILLEN** - ESAN University (*Peru*)  
**Managerial Economics: Opportunities to Invest in Emerging Markets**  
(Period 1&2)



**Dolly KING** - University of North Carolina at Charlotte(*USA*)  
**Corporate Valuation : How Much is a Company Worth?** (Period 1)



**Carlos RODRIGUEZ** - University of the Basque Country (*Spain*)  
**The Multinational Enterprise and Foreign Direct Investment** (Period 1)



**Charbel SALLOUM** - USEK School of Business, Holy Spirit University of Kaslik (*Lebanon*)  
**Investment and Trading over the Stock Market** (Period 1)  
**Applied Technical Analysis** (Period 2)



**Ludmila STERBOVA** - University of Economics, Prague (*Czech Republic*)  
**World Trade and Investment Rules – Creating the Business Environment** (Period 2)

## HUMAN RESOURCE MANAGEMENT



**Julie DAVIES** - University of Huddersfield (*United Kingdom*)  
**Boosting your Interview Pitch and Digital Footprint : TEDx, LinkedIn, and All That** (Period 1&2)



**Natalie KOEPPE** - Toulouse School of Management (*France*)  
**Talent Inclusion and Management** (Period 2)



**Diane-Gabrielle TREMBLAY** - TÉLUQ - Université du Québec, Montréal (*Canada*)  
**HRM and Work-life Issues** (Period 2)



**Ricardo VARELA** - Universidad Nacional Autonoma Mexico (*Mexico*)  
**Human Resource International Management for the 21st Century**  
(Period 1)



**Matthias WALTHER** - Consultant (*Belgium*)  
**Careers of Expatriates in an Intercultural Context** (Period 1&2)

## INFORMATION SYSTEMS



**Vladlena BENSON** - Kingston Business School (*United Kingdom*)  
**Digital Transformation** (Period 2)



**Wei-Lun CHANG** - Tamkang University (*Taiwan*)  
**Information Technology and Management** (Period 1&2)



**Ali ELQUAMMAH** - HEM Business School (*Morocco*)  
**Information and Organization Management** (Period 2)



**Sirajul ISLAM** - Obrero University (*Sweden*)  
**Managing Information and Communication Technology for  
Development (ICT4D)** (Period 1)



**Zakaria MAAMAR** - Zayed University Dubai (*United Arab Emirates*)  
**Engineering the Social Enterprise** (Period 2)



**Athanasios PAPADOPOULOS** - Kent Business School (*United Kingdom*)  
**Managing Operations with IT and Big Data** (Period 1)

# INTERNATIONAL

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**Annalena FAJEN** - Otto-Friedrich University Bamberg (*Germany*)  
**Multicultural Team Management** (Period 1&2)

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**Elhadji Moussa FALL** - BEM Dakar (*Senegal*)  
**The Drivers of China's International Trade** (Period 1)

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**Carme FIGUEROLA** - University of Lleida (*Spain*)  
**Representar la Ciudad Actual : Una Simbiosis entre Realidad e Imaginacion** (Period 2)

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**Terril FRANTZ** - Peking University HSBC (*China*)  
**China Cross-border Development** (Period 1&2)

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**Tatiana GRISHCHENKO** - HSE (*Russia*)  
**Critical Perspectives on International Business** (Period 2)

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**Arkadiusz KOWALSKI** - Warsaw School of Economics (*Poland*)  
**Technoglobalism and Innovation in Networked Economies** (Period 1)

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**Driss KSIKES** - HEM Business School (*Morocco*)  
**Media and Culture in the Maghreb** (Period 1)

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**Anita PELLE** - University of Szeged (*Hungary*)  
**Doing business in Post-Brexit UK and EU** (Period 1)

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**Markus PRANDINI** - ZHAW Zurich University of Applied Sciences (*Switzerland*)  
**Innovation Made in China** (Period 1)

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**Thierry SAVATIER** - TSR Consulting (*France*)  
**Introduction to Intercultural Relationships** (Period 1&2)

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## LEADERSHIP

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**Alan CABELLY & Jean BENEVENTO** - Portland Leadership Institute (*USA*)  
**Leadership for the Twenty-first Century: The Ideal Team Player**  
(Period 1 & 2)

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**Randy CAPPS & Eugene SMITH** - Western Kentucky University (*USA*)  
**Basic principles of Leadership** (Period 1)

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**Alma HALL & Pamela DECKER** - Georgetown College, Kentucky (*USA*)  
**Developing Women Leaders** (Period 1)  
**Entrepreneurial Leadership** (Period 2)

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**Christina SANCHEZ** - University of North Carolina at Charlotte (*USA*)  
**Intercultural Dimensions for Global Leadership** (Period 1)

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**Ingela SOLVELL** - Uppsala University (*Sweden*)  
**Entrepreneurial Leadership** (Period 1)

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## MANAGEMENT

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**Raul AMIGO** - University of San Andres (*Argentina*)  
**Happiness Management** (Period 2)

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**Andrew BRADLY** - Australian National University (*Australia*)  
**Managing in the Global Business Environment** (Period 1&2)

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**Stefano DENICOLAI** - Università di Pavia (*Italy*)  
**Innovation Management in the Global Economy** (Period 1)

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**Yong Jin KIM** - Sogang University (*South Korea*)  
**Knowledge Management and Business model Innovation** (Period 1&2)

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**Luciano TRAQUANDI** - Università LIUC Castellanza (*Italy*)  
**Change Management** (Period 2)

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## MARKETING

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**Per AMAN** - Linköping University (*Sweden*)  
**Design and Contemporary Competitive Advantage** (Period 1)

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**Raul AMIGO** - University of San Andres (*Argentina*)  
**Design Thinking Applied to Experience Design** (Period 1)

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**David BUISSON** - University of Otago (*New Zealand*)  
**Entrepreneurship, Design Thinking and Innovation** (Period 1&2)

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**Silvia DIDIER** - iaelyon School of Management (*France*)  
**European/International Marketing** (Period 1)

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**Tomasz DOMANSKI** - University of Lodz (*Poland*)  
**International Marketing Strategies of International Retailers** (Period 2)

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**Carmela DONATO** - Luiss University Roma (*Italy*)  
**How to Design an International Marketing Strategy** (Period 2)

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**Jorge FLORES GOMEZ** - Universidad Iberoamericana León (*Mexico*)  
**Social Media and Digital Marketing** (Period 1&2)

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**Thomas GUEDJ** - Consultant (*France*)  
**Improv/Nego** (Period 1&2)

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**Birgit HAGEN** - Università di Pavia (*Italy*)  
**International Marketing** (Period 1)



**Petr KRAL** - University of Economics Prague (*Czech Republic*)  
**International Marketing Communications with the Emphasis on Central Europe** (Period 2)



**Chia Chi SUN** - Tamkang University (*Taiwan*)  
**Service Marketing and Management** (Period 2)



**Hicham TASSI** - HEM Business School (*Morocco*)  
**The Efficiency of Marketing Mix in Hotels** (Period 2)

## STRATEGY/OPERATIONS MANAGEMENT



**Randy CAPPS & Eugene SMITH** - Western Kentucky University (*USA*)  
**Strategic Communication** (Period 2)



**Luis CASTIELLA** - Universidad San Andrés (*Argentina*)  
**Smart Cities and their Opportunities for Making Business** (Period 2)



**Ye-Sho CHEN** - Louisiana State University (*USA*)  
**Global Value Chains, Emerging Markets and International Entrepreneurship** (Period 1)  
**Environmental Finance and Entrepreneurship** (Period 2)



**Stephen KELLY** - Edge Hill University (*United Kingdom*)  
**Strategic Purchasing** (Period 1)



**Ethel PIS DIEZ** - University Austral (*Argentina*)  
**Strategic Management in Media and Entertainment** (Period 1&2)



**Carlos ROMERO USCANGA** - Tecnológico de Monterrey (*Mexico*)  
**Corporate Strategy** (Period 1)



**Chia Chi SUN** - Tamkang University (*Taiwan*)  
**Technology Innovation and Entrepreneurship** (Period 1)



**Diane-Gabrielle TREMBLAY** - TÉLUQ - Université du Québec- Montréal  
(*Canada*)  
**Innovation, Creativity, clusters and Enterprise Development** (Period 1)



**Alfredo VALENTINO** - Università Luiss Guido Carli Roma (*Italia*)  
**How to Design an International Strategy?** (Period 2)

## Welcome to our guests representing 29 countries

Argentina - Australia - Belgium - Canada - China - Czech Republic -  
Finland - France - Germany - Hungary - Italy - Lebanon - Mexico -  
Morocco - New Zealand - Peru - Poland - Portugal - Russia - Senegal -  
South Korea - Spain - Sweden - Switzerland - Taiwan - Turkey - United  
Arab Emirates - United Kingdom - USA